



Keystone Fireworks Tents

Keystone Novelties Distributors, LLC

Come Join the Fun & Learn How to Run One!

Keystone Fireworks Tents – Run Your Own Business

2024 Sales Dates Start on or After June 21st End on July 5th/6th

Delaware Tents Close EoD July 4th, New York EoD July 5th

FOLLOW THE 5 EASY STEPS BELOW TO GET STARTED

PLEASE READ all information below before starting with Step 1

STEP 1: FILL OUT THE ONLINE PROSPECTIVE TENT OPERATOR FORM.

Once you have reviewed the details below you will need to use the link to fill out our online prospective tent operator form where you will provide your contact information and what tents or areas you are interested in.

STEP 2: INTERVIEW WITH A MEMBER OF THE KEYSTONE STAFFING TEAM

After completing the application, if you are interested in this opportunity, please call the hiring team. An experienced Keystone Staffing Associate will review in detail the process, responsibilities, compensation, and available tents in your desired area.

STEP 3: COMPLETE A BACKGROUND CHECK.

You will receive an email with a link to complete the background check, this will be sent from First Advantage and must be completed within **48 hours** of receipt.

STEP 4: COMPLETE KEYSTONE'S ONLINE SAFETY TRAINING.

While your B/C is being processed you will receive an email from the Keystone Staffing Associate to complete our Online Operator Safety Training Course. You will have 7 Days to complete the training. Training takes about 1.5 hours to complete. You must pass with 80% or better.

STEP 5: RESERVE YOUR TENT: Once your background check & online training are completed your Keystone Staffing Associate will help schedule an online meeting with the Keystone Staffing Manager to formally reserve your tent for the 2024 Season. They will review the specific tent location details, review your responsibilities, opening day, permit requirements (if local codes require), answer any remaining questions. The Manager will complete a final review and you will sign a W9 & Direct Seller Agreement.

Opening Day: Once the tent is open you will be responsible for the Merchandise, Supplies, Equipment, Sales & the safe operation of the tent until all proceeds and unsold merchandise are returned to Keystone Representative on July 6th.

2024 Compensation Examples: Based on # of Days the Tent is Open

THIS COMMISSION SALES OPPORTUNITY IS STRUCTURED SO THE MORE YOU SELL THE MORE YOU EARN!

# Of Tent Days	Tier 1 Commission Guaranteed Base \$180 per Day		Tier 2 Commission Threshold (Bonus) Adds 15% of Net Sales <u>OVER</u> Net Sales Threshold (Threshold is determined by Tier 1 Pay)
7 Day Tent	\$1,260	+	15% of Net Sales Over \$12,600 (Net Sales Threshold)
10 Day Tent	\$1,800	+	15% of Net Sale Over \$18,000 (Net Sales Threshold)
12 Day Tent	\$2,160	+	15% of Net Sale Over \$21,600 (Net Sales Threshold)
14 Day Tent	\$2,520	+	15% of Net Sale Over \$25,200 (Net Sales Threshold)

So, when do you get paid? You will receive 2 payments. The 1st, at supply return July 7th & the 2nd on or before July 31st. see below

- 1st Check is received upon return of ALL PRODUCTS, SUPPLIES AND EQUIPMENT to your Keystone Route Manager. **If your sale is 10 days or more, you will receive \$900.00. If your sale is 9 days or less, you will receive \$600.00.**
- 2nd Check – is the remainder of your Guaranteed Base + any **Tier 2 commission earned.** **

Tier 2 Commission based on POS Net Sales if all Cash Sales are turned in to Keystone Representatives

To become a Keystone Fireworks Tents Direct Seller, follow link below to get started!

[click here](#) --- Online Keystone Prospective Clerk Form --- [click here](#)