

Keystone Fireworks Tents

2025 Compensation Overview

THIS COMMISSION SALES OPPORTUNITY IS STRUCTURED SO THE MORE YOU SELL THE MORE YOU EARN!

There are two parts to the compensation, please read and confirm you understand by initialing the bottom.

If you have questions, please text the Staffing Line: (717) 327-4334

Tier 1: is a guaranteed minimum and calculated at \$180 per day that tent is open.

Tier 2: Tier 2 Commission starts adding to your total compensation once your net sales reach the Net Sales Threshold at 15% of net sales OVER the Threshold. Reference the chart below for examples.

2025 Commissions Examples Based on Days Tent is Open:

You Can Use the Formulas Below to Calculate the Tier-1 and Potential Tier-2 Compensation

- **Tier-1 compensation formula:** (days open x \$180)
- **Tier-2 compensation is based on NET SALES over the Threshold.**
 - To Calculate Net Sales Threshold, multiply Tier-1 total by 10: **Threshold = (Tier-1 Total x 10)**
 - To Calculate Tier-2 Commission find the Net Sales Collected on the POS:
 - **Bonus Commission Formula: (Net Sales Collected – Threshold) x 15%.**

# Of Tent Days	Tier 1 Commission Guaranteed Base \$180 per Day	+	Tier 2 Commission Threshold (Bonus) For
7 Day Tent	\$1,260	+	15% of Net Sales Over \$12,600 (Net Sales Threshold)
10 Day Tent	\$1,800	+	15% of Net Sale Over \$18,000 (Net Sales Threshold)
12 Day Tent	\$2,160	+	15% of Net Sale Over \$21,600 (Net Sales Threshold)
14 Day Tent	\$2,520	+	15% of Net Sale Over \$25,200 (Net Sales Threshold)

So, when do you get paid?

You will receive 2 payments. The 1st, at supply return July 6th & a 2nd Check on or before July 31st. see below for details

You are Paid in Two Checks, see below for schedule and conditions.

- 1st Check is received upon return of ALL PRODUCTS, SUPPLIES AND EQUIPMENT to your Keystone Route Manager. This should be on July 6 or depending on when your tent closes.
 - If your sale is 10 days or more, you will receive \$900.00.
 - If your sale is 9 days or less, you will receive \$600.00.
- 2nd Check – is the remainder of the Tier-1 Guaranteed Commission + any **Tier 2 commission earned.** **** The 2nd Check is Mailed to You by July 31st,** We need this time to allow us to accurately audit all 450+ sales and calculate your full commission.
 - **Please Keep Your Cash Deposit Receipts Until You Receive Your Second Check!!**

**Tier 2 Commission based on POS Net Sales Collected and Requires all Cash Sales to be turned into Keystone Route Manager.

*** minimum Tier 2 threshold for a 6 day or less tent of \$12,000 ***